

# British Corner Shop

Wholesale British Food Exports















British Food Shopping Delivered World Wide

### A Brief History



BritishCornerShop.co.uk started in 1999 as an online supermarket selling British food to British Expats, Forces and British people working abroad.

 The B2C online retail business now flourishes, with over 500,000 products shipped to customers in 120 countries last year via boxed air freight.

 The wholesale business has seen explosive growth in the last 5 years as our export capabilities have matured. B2B sales of mixed pallet and container shipments to large importers have now overtaken retail sales



### B2B Wholesale



- BCS are specialists in exporting British food products globally, from one mixed pallet to multiple containers of single product lines. We offer total flexibility.
- Dedicated export managers are assigned to assist and co-ordinate from quote to delivery.
- Over 10,000 ambient, chilled and frozen food products are available covering big brands and value lines.





### Export Knowledge



#### Shipping

- Through logistics expertise and key partners, we offer customers a reliable and proven shipping solution on a truly global scale.
- Ambient or frozen pallets or containers. Delivery to nearest port and onward to your business.

#### **Documentation**

- We ensure that export documents needed to clear goods through customs are available.
- We have a wealth of experience in supplying such documentation for over 120 countries that we export to annually.

### What A Range!



• We have over 10,000 ambient, chilled and frozen food products available. If this isn't enough we have a dedicated team of buyers who can source anything available in the UK.





## Catering Range



- BCS has partnered with the UK's largest provider of catering food, drinks and supplies.
- We offer customers in the hospitality sector an unrivalled choice, quality and value.
- Ambient, chilled and frozen, catering sizes and the best possible service. We supply restaurants, bars, hotels and caterers globally.







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## Exceptional Value



- With the buying power of the British Corner Shop wholesale business behind you, you can be assured of excellent prices. We ensure that your margins stay healthy!
- We have an extensive supply chain and excellent relationships with manufacturers, wholesalers and distributors. We are also members of large buying groups to ensure that we always achieve the best prices.
- We work on large volume, low margin, and will not be beaten on price.

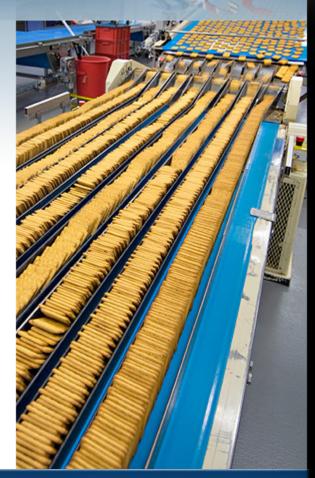




#### Private Label



- British Corner Shop works with private label manufacturers, and can develop new ownbrand products specifically for your market.
- Minimum order volumes apply over a 12 month period, and margins on such products are excellent.
- Protect the markets you develop by owning your own product lines.





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#### Sole Distribution



- British Corner Shop owns the British
  Butler brand, comprising confectionary,
  biscuit and wafer products. Exclusive
  distribution agreements are available,
  we have appointed sole distributors in
  the Middle East.
- We have exclusive distribution agreements for various ranges including Linda McCartney, and are looking for distribution partners.







#### Further Information



#### **Contact Us**

- For further information about our wholesale business please contact us:
- Email: wholesaleenquiries@britishcornershop.co.uk
- Phone: +44(0)1454 228870

#### Wholesale Accounts

- To apply for an online wholesale account, complete the application form:
- http://www.britishcornershop.co.uk/wholesale

### Product Range



- The slides that now follow summarise the categories of product available through the wholesale business.
- The majority of the 6,000+ products on the retail website can be sourced in bulk quantity for wholesale export as well: http://www.britishcornershop.co.uk
- If the products you require are not covered in the following slides, we can most likely still source them. Contact us for information and quotes.

#### Biscuits and crackers



- Arden Doria
- Bahlsen
- Biscotto
- Bloomsbury
- Border
- Burtons
- Cadbury
- Carrs
- Caxton
- Crawfords

- Dairy Free
- Dean's
- Eat Natural
- Finn Crisp
- Fox's
- Free to Enjoy
- Jacobs
- Jordans
- Kallo
- Kinder

- KP
- Kraft
- Lotus
- Marmite
- Mars
- Maryland
- McVities
- Milton's
- Nairns
- Nestle

- No-No
- Oatland
- Orgran
- Patersons
- Pogen
- Prewetts
- Quaker
- Real Foods
- Ritz
- Rivington

- Ryvita
- Trufree
- Tunnocks
- Van Souter
- Weight Watchers





#### Cakes & Desserts



- Askeys
- Balconi
- Braces
- Cadburys
- Calypso
- Carnation
- Carousel
- Cottage Delight

- Fabulous Bakin Boys
- Fox's
- GU
- Lyons
- McVities
- Mr Kipling
- Nestle
- Rowse

- Soreen
- Thorntons
- Walkers
- Weight Watchers
- Yorkshire Tea



### Breakfast Cereals



- Alpen
- Cadbury
- Country Barn
- Dorset Cereals
- Eat Natural
- Flahvans

- Jordans
- Kelloggs
- Lizi's
- Mornflake
- Nature Valley
- Nestle

- Quaker
- Ready Brek
- Scott's
- Weetabix
- Weetos



### Condiments/Pickles



- Aspall
- Baxters
- Branston
- Colmans
- Cottage Delight
- Crespo
- Daddies
- Dawtona

- Epicure
- Fragata
- Frenchs
- Gaea
- Geo Watkins
- Haywards
- Heinz
- Hellmanns

- HP
- Jack Daniels
- Lea Perrins
- Maille
- Ocean Spray
- Opies
- Pandora
- Patum

- Reggae Reggae
- Sacla
- Sarsons
- Schwartz
- Tabasco
- Tiptree
- Tracklements





## Confectionery



- Astra Kid
- Barratt
- Bassetts
- Benedicks
- Burnt Sugar
- Cadburys
- Elizabeth Shaw
- Ferrero Rocher

- Fox's
- Fun Gum
- Galaxy
- Green and Blacks
- Guylian
- Haribo
- Hersheys
- Hubba Bubba

- Kinder
- Kraft
- Lindt
- Mars
- Maynards
- Millions
- Nestle
- Rowntrees

- Terrys
- Thorntons
- Tic Tac
- Trident
- Tunnocks
- Werthers
- Wrigleys



## Cooking Oils



- Alfa One
- Cottage Delight
- Crisp n Dry
- Flora
- Fry Light
- Mazola
- Olivio
- Alfa One



## Cooking Sauces/Mixes



- Amoy
- Bertolli
- Bisto
- Blue Dragon
- Budweiser
- Casa
- Chicken Tonight
- Colmans

- Discovery
- Dolmio
- Heinz
- Homepride
- HP
- Jamie Oliver
- Knorr

- Nando's
- Newman's Own
   Thai Kitchen
- Old El Paso
- Pataks
- Ragu
- Sacla
- Schwartz
- Lloyd Grossman
   Seeds of Change

- Sharwoods
- Uncle Bens
- Weight Watchers



## Crisps & Snacks



- Burts
- Butterkist
- Centennial
- Cofresh
- Doritos
- Fruit Bowl
- Golden Wonder
- Humdinger

- Humzinger
- Jacobs
- Kettle
- KP
- Marmite
- McCoys
- McVities
- Molteno

- Nandos
- Penn State
- Peperami
- Phileas Fogg
- Popz
- Pringles
- Quaker
- Red Sky

- Seabrook
- Sensations
- Smiths
- Walkers
- Weight Watches



#### Tea & Coffee



- Birt and Tang
- Cafedirect
- Camp Chicory
- Carte Noir
- Clipper
- Coffee Mate
- Douwe Egberts
- Dr Stuart's
- Drink Me

- Good Earth
- Illy
- Jacksons
- Kenco
- Lavazza
- Lift
- Lipton
- Lyons
- Maxwell House

- Melitta
- Mellow Birds
- Nescafe
- Options
- Percol
- PG
- Pukka
- Punjana
- Red Mountain

- Rombouts
- Starbucks
- Tassimo
- Taylors
- Tetley
- Tick Tock
- Twinings
- Typhoo
- Yorkshire Tea





### Cold Beverages



- 7 Up
- Ben Shaws
- Bottlegreen
- Britvic
- Coca Cola
- D&G
- Dr Pepper
- Drench
- Ellas Kitchen
- Evian

- Fanta
- Fentimans
- Gatorade
- Highland Spring
- Irn Bru
- Lilt
- Lipton
- Lucozade
- Ocean Spray
- Pepsi

- Perrier
- Pomegreat
- Powerade
- Princes
- R Whites
- Red Bull
- Relentless
- Ribena
- Robinsons
- Roses

- Schweppes
- Shloer
- So Clear
- Sprite
- Supermalt
- Tango
- Tizer
- V8
- Vimto
- Vittel
- Volvic





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#### Beers & Wines



- Abbott Ale
- Adnams
- After Shock
- Archers
- Babycham
- Bacardi
- Badger
- Baileys
- Barnstormer

- Bass
- Becks
- Blackthorn
- Blossom Hill
- Boddingtons
- Bombardier
- Budweiser
- Caffreys
- Carlsberg

- Charles Wells
- Chileno
- Coors
- Corkys
- Croft
- De Kyuper
- Diamond White

- Dooleys
- Fullers
- Fursty Ferret
- Glenfiddich
- Gordons
- Greene
- Grolsch
- Guinness
- Harveys

- Heiniken
- Hobgoblin
- Innis and Gun
- JackDaniels
- John Smiths
- JP





#### Beers & Wines continued



- Koppaberg
- Kronenbourg
- Laboure
- Mackeson
- Magners
- Malibu
- Marstons
- Martini

- McEwan
- Murphys
- Namaqua
- Natch
- Old Speckled Hen
- Pimms
- Red Square
- Reef

- Rougemont
- Sheridans
- Smirnoff
- Sourz
- Stones
- Strongbow
- Taylors
- Tennents

- Thatchers
- Vodka Kick
- Wadworth
- White Lightning
- WKD
- Worthingtons
- Youngs



### Gluten Free



- Alara
- Alpro
- Doves Farm
- Free to Enjoy
- Kallo
- Marigold
- Orgran

- Provamel
- Trufree
- Hambleton
- Mrs Crimble's
- Free & Easy
- Kelkin
- Genius





## Organic



- Aspall
- Crazy Jack
- English Provender
- Granovita
- Green & Blacks



## Gravy & Stock Cubes



- Bisto
- Bovril
- Brown & Polson
- Colmans
- Crosse & Blackwell
- Golden Fry

- Kallo
- Knorr
- Marigols
- Oxo
- Schwartz





## Herbs & Spices



- Bart
- English Provender
- Knorr
- Schwartz



### Baking Ingredients



- Allinson
- Atora
- Betty Crocker
- Billingtons
- Carrs
- Crazy Jacks
- Doves Farm
- Dr Oetker

- Fiddes Payne
- Green & Blacks
- Greens
- Hartleys
- Hovis
- Humdinger
- Jane Asher
- Jif

- Lyles
- Marvel
- McDougalls
- Menier
- Natco
- Opies
- Robertsons
- Sharwoods

- Silver Spoon
- Sunmaid
- Sunsweet
- Supercook
- Sweet Sensation
- Victoria Foods
- Whitworths
- Wrights





## Cleaning Chemicals



- Ariel
- Bold
- Brasso
- Brillo
- Cif
- Cillit
- Comfort
- Daz
- Dettol
- Domestos

- Duck
- Dylon
- Ecover
- Fairy
- Febreeze
- Finish
- Flash
- Glade
- Goddards
- Harpic

- Jeyes Fluid
- Kiwi
- Lenor
- Milton
- Mr Muscle
- Oven Pride
- Persil
- Pledge
- Scotch Brite
- Shout

- Silvo
- Spontex
- Surf
- Vanish
- Viakal
- Windolene
- Woolite
- Zoflora





#### Medication



- 4 Head
- Abidec
- Alka Seltzer
- Anadin
- Andrews
- Anthisan
- Ashton and Parsons
- Beconase

- Beechams
- Benadryl
- Berocca
- Bonjela
- Brunel
- Buscopan
- Calpol
- Canesten

- Centrum
- Clarityn
- Clearblue
- Cura-Heat
- Deep Freeze
- Deep Heat
- Dioralyte
- Disprin

- Duclax
- Durex
- E45
- Elastoplast
- Eurax
- Ex-Lax
- Fishermans Friend
- Gaviscon

- Germolene
- Haliborange
- Halls
- Hedex
- Imodium
- Kalms
- Karvol
- Lemsip





### Medication Continued



- Lyclear
- Metatone
- Milk of Magnesia
- Nurofen
- Olbas
- Optrex

- Otrivine
- Panadol
- Red Kooga
- Redexon
- Rennie
- Resolve

- Sanatogen
- Savlon
- School
- Senokot
- Seven Seas
- Sudafed

- Sudocrem
- TCP
- Tunes
- Vicks
- Vital Eyes
- Zirtek
- Zovirax



#### Toiletries



- Adidas
- Alberto
- Always
- Andrex
- Aquafresh
- Astral
- Atrixo
- Aussie

- B Natural
- Badedas
- Bic
- Bionsen
- Bio-Oil
- Bodyform
- Brylcreem
- Carex

- Clean & Clear
- Clearasil
- Colgate
- Dentyl PH
- Derma
- Dettol
- Dove
- Elvive

- Euthmol
- Femfresh
- Fenjal
- Fixodent
- Fructis
- Garnier
- Gillette
- Imperial Leather

- John Freida
- Johnsons
- King of Shaves
- Kleenex
- Les Fleurs
- Lilets
- Listerine
- Loreal





#### Toiletries continued



• Lynx

- Macleans
- Mitchum
- Mun
- Nivea
- Olay
- Oral B

- Original Source
- Oxy
- Palmers
- Palmolive
- Neutrogena Pantene
  - Pearl Drops
    - Pears
    - Poligrip

- Radox
- Retardex
- Sanex
- Sensodyne
- Simple
- Soft & Gentle
- St Ives
- Streadent

- Tampax
- Timotei
- Tresemme
- Triple Dry
- T-Zone
- V05
- Vaseline
- Veet

- Vosene
- Wash n Go
- Wet Ones
- Wilkinson Sword
- Witch
- Wrights





### Tinned Beans & Pasta



- Branston
- Crosse & Blackwell
- Heinz
- Weight Watchers



### Tinned Meat & Pies



- Fray Bentos
- Grants
- Princes
- Shippams
- Stagg
- Westlers





# Vegetarian



Granose





## Soups



- Batchelors
- Baxters
- Blue Dragon
- Cupa Soup
- Green Giant
- Heinz
- Knorr
- Yutaka



### Seafood



- Glenryk
- John West
- Ocean Crest
- Parsons
- Princes





### Rice & Pasta



- Ainsley Harriott
- Batchelors
- Beanfeast
- Kraft
- Napolina
- Tilda
- Uncle Bens
- Veetee
- Vesta



# Baby Milk & Nappies



- Cow & Gate
- Hipp
- Milupa
- SMA
- Huggies
- Johnsons





# Baby Food



- Cow & Gate
- Hipp
- Heinz
- Organix

